

Company Profile / Capability Statement

Strategic Market Access for Defence, Security, Technology, Healthcare and Global Industry

Classification — Public document

Effective date — 25 June 2026

Owner — OLYVENRA LTD Management

Review cycle — Annual or earlier if required

1. Executive Summary

- OLYVENRA LTD is a UK-registered strategic advisory and market-access company supporting organisations that need a credible, compliant and commercially disciplined route into selected international markets.
- The company works across defence and security ecosystems, dual-use and advanced technologies, healthcare, industrial supply chains, digital transformation and international trade.
- OLYVENRA is not a manufacturer or an uncontrolled trader. Its role is to support lawful business development, strategic sourcing, institutional engagement, partner identification and structured commercial representation.

2. Strategic Positioning

- A strategic market-access and defence-business-development group.
- We connect industry, government-facing organisations, suppliers, buyers and technology providers through controlled, documented and relationship-led business development.
- Our model combines international market access, commercial intelligence, procurement awareness, compliance-first engagement and long-term partnership building.

3. Core Capabilities

- Defence and security market access and strategic partnership development.
- Aerospace, dual-use technology and advanced-manufacturing supply-chain support.
- Government, institutional and public-sector procurement-opportunity mapping.
- Distributor, reseller, agent and commercial-representative channel development.
- Strategic sourcing, supplier identification and documented procurement support.
- Healthcare, medical supply, OLYMEDICA platform positioning and regulated-sector business development.
- Digital transformation, IT advisory, automation and technology-partner identification.
- Corporate documentation, due-diligence coordination and controlled-engagement workflows.

4. Defence & Security Focus

- OLYVENRA supports companies seeking to understand, access and develop opportunities within defence, security, aerospace and dual-use ecosystems.
- Support may include market intelligence, partner mapping, supplier and manufacturer identification, introduction strategy, documentation readiness and government-facing commercial preparation.
- Defence-related and dual-use enquiries follow a compliance-first process that may require sanctions screening, export-control review, product classification, end-use clarification, licensing review and qualified legal advice.
- OLYVENRA may decline any enquiry that is incomplete, unlawful, unsuitable, high-risk or outside the company's professional scope.

5. How We Work

1. **Requirement definition** — Clarify the product, service, market, buyer profile, jurisdiction, urgency and documentation level.
2. **Qualification** — Review counterparty credibility, purpose, ownership information, sensitivity and risk indicators.
3. **Market and partner mapping** — Identify realistic access routes, potential partners, institutional channels and procurement pathways.
4. **Controlled engagement** — Manage introductions, document exchange, follow-up and commercial communication with professional discipline.
5. **Long-term development** — Support partnership continuity, opportunity tracking, relationship management and expansion planning.

6. Corporate Credentials

- UK-registered company: OLYVENRA LTD / Company No. 17227691.
- Registered office: 71-75 Shelton Street, Covent Garden, London WC2H 9JQ, United Kingdom.
- SAM.gov UEI: PJL9G1GFZA24 | NCAGE: U2J37 | UNGM: 1229457 | D-U-N-S: 234844385.
- ICO reference: ZC160833 | Email: info@olyvenra.com | Web: olyvenra.com.

7. Compliance and Governance

- OLYVENRA applies a proportionate, risk-based approach to sensitive sectors, controlled requirements, dual-use technologies, institutional buyers and cross-border trade.
- Defence-related, sanctions-sensitive and high-risk requests are not treated as ordinary commercial enquiries. Documentation, approval and due-diligence standards may apply before substantive engagement.
- Commercial agreements, fee schedules, commission wording, non-circumvention terms, business-continuity materials and sensitive operating documents are controlled and are not available for public download.

8. Who We Support

- Manufacturers and product owners seeking international market entry or representation.
- Defence, security, aerospace and dual-use technology companies requiring partner development or market-access support.
- Healthcare, medical and regulated-sector businesses requiring credible commercial channels.
- Technology providers requiring IT services, digital transformation, automation or implementation-partner pathways.
- Buyers, institutions and procurement teams requiring reliable supplier identification and structured sourcing support.

9. Why OLYVENRA

- A professional UK corporate presence with an international orientation.
- Cross-sector capability spanning defence, technology, healthcare, industry and trade.
- A compliance-aware engagement model for controlled or sensitive requirements.
- A practical market-access approach focused on measurable commercial outcomes.
- Strategic network development rather than one-off introductions.

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